



Extra Veilig Online



## CASE STUDY

Putting a stop to mobile internet risks:  
**T-Mobile Netherlands protects  
customers with secucloud security**



## THE CUSTOMER

### T-Mobile Netherlands

Type  
Telco

Web Site  
[www.t-mobile.nl](http://www.t-mobile.nl)

Customers  
3.7 million people

As a fully-owned subsidiary of Deutsche Telekom, T-Mobile Netherlands is one of the largest Dutch telecom operators. It offers consumers and businesses a wide range of products and services for mobile voice and internet. With a new nationwide 4G network, T-Mobile Netherlands reaches the entire country's population, of which about a quarter – or 3.7 million people – are T-Mobile customers. To provide its customers with extra protection while they're surfing the net on their smartphones or tablets, T-Mobile Netherlands launched a comprehensive security service in February 2016 – based on the cloud solution from the German security specialist secucloud. say bore such sold five but hung.

## THE CHALLENGE

“For people using the internet, the increasing number of threats has become a really hot topic,” emphasises Jochem Reijndorp, Product Manager at T-Mobile Netherlands and responsible for the secucloud project. “Cybercriminals and spies use increasingly brazen methods to target users' data and money. And although our mobile network is probably more secure than most at-home wifi networks, we still hear that some customers are hesitant to use internet services such as online payments or banking on their mobile. But things don't have to be that way. We wanted to offer our customers a solution with which they feel just as secure and protected when they're out and about as when they're within their own four walls.”

## THE SOLUTION

In order to find out which vendor's solution would be the best fit with T-Mobile Netherlands' existing product portfolio, its parent company Deutsche Telekom carried out a very thorough selection procedure. “The most important factor during the process was ease of use for our customers,” explains Jochem Reijndorp. “We wanted a solution that would provide extensive security out of the box and without the end user needing to spend a lot of time and effort on installation and configuration.” The company also wanted a cloud-based solution to ensure the latest protection at all times. The third selection criterion was a high level of scalability to support the large number of potential T-Mobile Netherlands customers.

Commenting on the result of the selection process, Jochem Reijndorp notes: “We decided on secucloud in April 2015 from a shortlist of possible vendors. All secucloud's security functions are located in the cloud, so there's no longer any need for software installed locally on the devices. That means users are protected all the time – with no effort.” Another factor was that the secucloud solution actively analyses downloaded data for threats and does not rely on static blacklisting, which simply blocks addresses that have already been identified as malicious. By combining multiple types of the newest security technologies, the solution delivers excellent performance.

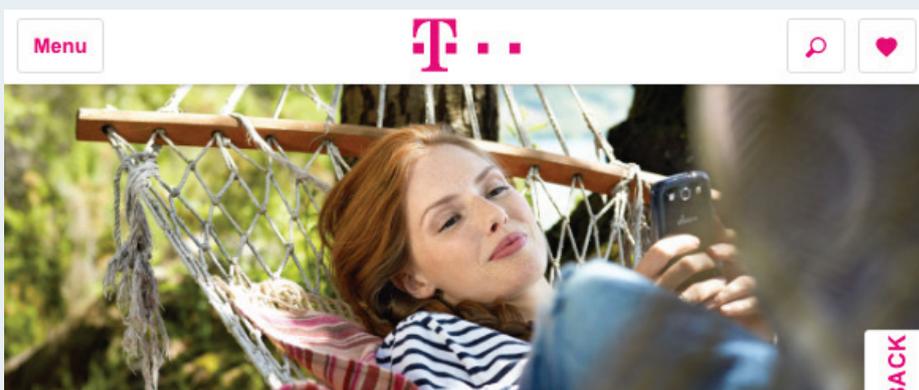
**Parent company  
Deutsche Telekom  
selects secucloud!**

## THE RESULTS

The solution went live in February 2016. Since then, T-Mobile Netherlands customers can simply add the secucloud option – branded “Extra Veilig Online” – to their contract for a monthly subscription fee of €1.99. The solution has already seen widespread adoption by users. The solution is practically invisible to them and automatically secures all data transmission while they are using the internet on their mobile devices. It includes powerful functionality for secure browsing as well as anti-phishing components. If the solution detects a malicious link, it displays a warning. The users then decide whether to cancel the process or click on the link regardless. As Jochem Reijndorp emphasises: “Our goal is to give our customers a worry-free mobile internet service and comprehensive protection they can rely on – but we certainly don’t want to patronise them!”

## THE OUTLOOK

Following secucloud’s positive results in the Netherlands, Deutsche Telekom will be rolling it out in several other European countries. “As we were the first Telekom subsidiary to implement the secucloud solution, it was more or less a pilot project that enabled us to gather a lot of project knowledge and experience,” notes Jochem Reijndorp. “We’ll be supporting our international colleagues with our know-how to ensure that their secucloud implementation is just as successful as ours here in the Netherlands.”



### Deze pagina is veilig

Vanuit hier kun je verder internetten

Op de pagina die jij wilde bezoeken heeft ons systeem iets herkend wat niet veilig is. Dit kunnen verschillende dingen zijn, zoals bijvoorbeeld een vorm van internetfraude of een virus. Gelukkig hebben we jou op tijd kunnen waarschuwen en hebben wij het gevaar kunnen voorkomen.

## Successful pilot project facilitates expansion into other countries:

“We’ll be supporting our international colleagues with our know-how to ensure that their secucloud implementation is just as successful as ours here in the Netherlands.”

Jochem Reijndorp, Product Manager at T-Mobile Netherlands